

# Technology Enablers for Low CI H<sub>2</sub> at Scale

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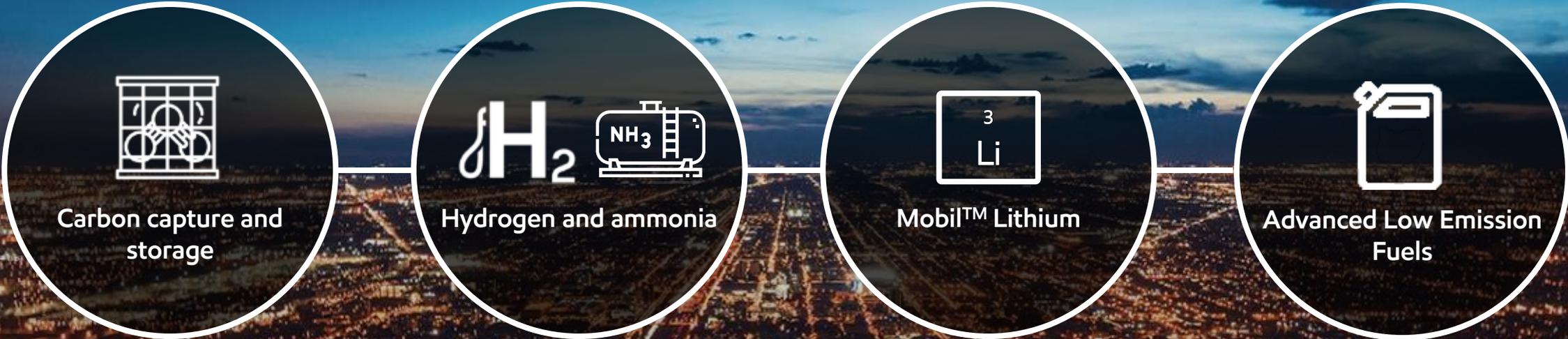
**ExxonMobil**

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Similarly, emission-reduction roadmaps to drive toward net zero and similar roadmaps for emerging technologies and markets, and water management roadmaps to reduce freshwater intake and/or manage disposal, are forward-looking statements. These statements are not guarantees of future corporate, market or industry performance or outcomes for society and are subject to numerous risks and uncertainties, many of which are beyond our control or are even unknown. Actual future results, including the achievement of ambitions to reach Scope 1 and 2 net zero from operated assets by 2050, to reach Scope 1 and 2 net zero in Upstream Permian Basin unconventional operated assets by 2030, to eliminate routine flaring in-line with World Bank Zero Routine Flaring, to reach near zero methane emissions from operated assets and other methane initiatives, to meet greenhouse gas emission reduction plans or goals, divestment and start-up plans, and associated project plans; technology advances including in the timing and outcome of projects to capture and store CO2 supply lower-emission fuels, produce hydrogen, produce lithium, obtain data on detection, measurement and quantification of emissions including reporting of that data or updates to previous estimates, and use plastic waste as feedstock for advanced recycling; progress in sustainability focus areas; and reserve or resource changes could vary depending on changes in supply and demand and other market factors affecting future prices of oil, gas, petrochemical or new market products and services; future cash flows; our ability to execute operational objectives on a timely and successful basis; policy and consumer support for emission-reduction and other advanced products and technology; changes in international treaties, laws, regulations and incentives, including those greenhouse gas emissions, plastics, carbon storage and carbon costs; evolving reporting standards for these topics and evolving measurement standards for reported data; trade patterns and the development and enforcement of local, national and regional mandates; unforeseen technical or operational difficulties; the outcome of research efforts and future technology developments, including the ability to scale projects and technologies such as electrification of operations, advanced recycling, CCS, hydrogen production, or direct lithium extraction on a commercially competitive basis; availability of feedstocks for lower-emission fuels, hydrogen, or advanced recycling; changes in the relative energy mix across activities and geographies; the actions of competitors; changes in regional and global economic growth rates and consumer preferences; actions taken by governments and consumers resulting from a pandemic; changes in population growth, economic development or migration patterns; military build-ups, armed conflicts, or terrorism; and other factors discussed in this release and in Item 1A. “Risk Factors” in ExxonMobil’s Annual Report on Form 10-K for 2022 and subsequent Quarterly Reports on Forms 10-Q, as well as under the heading “Factors Affecting Future Results” on the Investors page of ExxonMobil’s website at [www.exxonmobil.com](http://www.exxonmobil.com). The Advancing Climate Solutions Report includes 2022 greenhouse gas emissions performance data and Scope 3 Category 11 estimates for full-year 2022 as of March 1, 2023. The greenhouse gas intensity and greenhouse gas emission estimates include Scope 2 market-based emissions. The Sustainability Report, the Advancing Climate Solutions Report, and corresponding Executive Summaries were issued on Jan. 8, 2024. The content and data referenced in these publications focus primarily on our operations from Jan. 1, 2022 – Dec. 31, 2022, unless otherwise indicated. Information regarding some known events or activities in 2023 are also included. No party should place undue reliance on these forward-looking statements, which speak only as of the dates of these publications. All forward-looking statements are based on management’s knowledge and reasonable expectations at the time of publication. 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The reference case for planning beyond 2030 is based on the Company’s Global Outlook research and publication. The Global Outlook is reflective of the existing global policy environment and an assumption of increasing policy stringency and technology improvement to 2050. However, the Global Outlook does not attempt to project the degree of required future policy and technology advancement and deployment for the world, or ExxonMobil, to meet net zero by 2050. As future policies and technology advancements emerge, they will be incorporated into the Global Outlook, and the Company’s business plans will be updated as appropriate. References to projects or opportunities may not reflect investment decisions made by the corporation or its affiliates. Individual projects or opportunities may advance based on a number of factors, including availability of supportive policy, permitting, technological advancement for cost-effective abatement, insights from the company planning process, and alignment with our partners and other stakeholders. Capital investment guidance in lower-emission investments is based on our corporate plan; however, actual investment levels will be subject to the availability of the opportunity set, public policy support, other factors, and focused on returns. Energy demand modeling aims to replicate system dynamics of the global energy system, requiring simplifications. The reference to any scenario or any pathway for an energy transition, including any potential net-zero scenario, does not imply ExxonMobil views any particular scenario as likely to occur. In addition, energy demand scenarios require assumptions on a variety of parameters. As such, the outcome of any given scenario using an energy demand model comes with a high degree of uncertainty. For example, the IEA describes its NZE scenario as extremely challenging, requiring unprecedented innovation, unprecedented international cooperation, and sustained support and participation from consumers, with steeper reductions required each year since the scenario’s initial release. Third-party scenarios discussed in these reports reflect the modeling assumptions and outputs of their respective authors, not ExxonMobil, and their use or inclusion herein is not an endorsement by ExxonMobil of their underlying assumptions, likelihood, or probability. Investment decisions are made on the basis of ExxonMobil’s separate planning process but may be secondarily tested for robustness or resiliency against different assumptions, including against various scenarios. These reports contain information from third parties. 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The reporting guidelines and indicators in the Ipieca, the American Petroleum Institute (API), the International Association of Oil and Gas Producers Sustainability Reporting Guidance for the Oil and Gas Industry (4th edition, 2020, revised February 2023) and key chapters of the GHG Protocol inform the EPI process and the selection of the data reported. Emissions reported are estimates only, and performance data depends on variations in processes and operations, the availability of sufficient data, the quality of those data and methodology used for measurement and estimation. Emissions data is subject to change as methods, data quality, and technology improvements occur, and changes to performance data may be updated. Emissions, reductions, abatements and enabled avoidance estimates for non-ExxonMobil operated facilities are included in the equity data and similarly may be updated as changes in the performance data are reported. ExxonMobil’s plans to reduce emissions are good-faith efforts based on current relevant data and methodology, which could be changed or refined. ExxonMobil works to continuously improve its approach to identifying, measuring, and addressing emissions. ExxonMobil actively engages with industry, including API and Ipieca, to improve emission factors and methodologies, including measurements and estimates. Any reference to ExxonMobil’s support of, work with, or collaboration with a third-party organization within these publications do not constitute or imply an endorsement by ExxonMobil of any or all of the positions or activities of such organization. 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Such third parties’ statements of collaborative or individual ambitions and goals frequently diverge from ExxonMobil’s own ambitions, plans, goals, and commitments. ExxonMobil will continue to make independent decisions regarding the operation of its business, including its climate-related and sustainability-related ambitions, plans, goals, commitments, and investments. ExxonMobil’s future ambitions, goals and commitments reflect ExxonMobil’s current plans, and ExxonMobil may unilaterally change them for various reasons, including adoption of new reporting standards or practices, market conditions; changes in its portfolio; and financial, operational, regulatory, reputational, legal and other factors. For additional information, see the “Frequently Used Terms” on the Investors page of the Company’s website at [www.exxonmobil.com](http://www.exxonmobil.com) under the header “Resources.” References to “oil” and “gas” include crude, natural gas liquids, bitumen, synthetic oil, and natural gas. The term “project” as used in these publications can refer to a variety of different activities and does not necessarily have the same meaning as in any government payment transparency reports. Exxon Mobil Corporation has numerous affiliates, many with names that include ExxonMobil, Exxon, Mobil, Esso, and XTO. For convenience and simplicity, those terms and terms such as “Corporation,” “company,” “our,” “we,” and “its” are sometimes used as abbreviated references to one or more specific affiliates or affiliate groups. Abbreviated references describing global or regional operational organizations, and global or regional business lines are also sometimes used for convenience and simplicity. 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# Finding your pathway through the energy transition

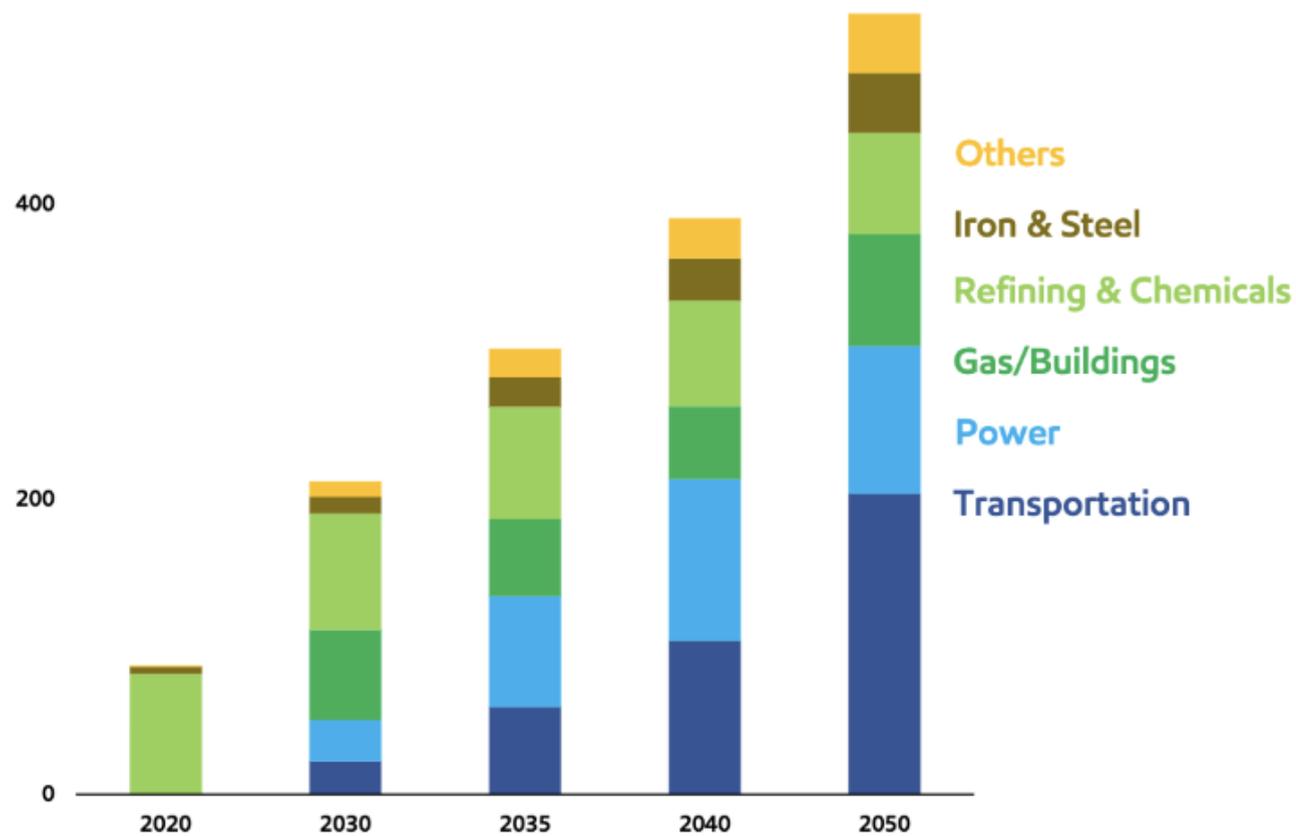
ExxonMobil's Low Carbon Solutions, founded in 2021, leverages our decades of experience to develop a growing portfolio of low-carbon solutions; carbon capture and storage, hydrogen production, lithium extraction and advanced biofuels.



**Tomorrow's solutions** tailored along today's energy systems

# H<sub>2</sub> is an energy carrier that can support GHG emissions reduction in hard-to-electrify end-uses

IEA NZE H<sub>2</sub> Global Demand



Source: IEA Data, with IEA end-use categories aggregated into above categories

Hydrogen potentially the lowest-cost option to significantly reduce emissions in sectors including:



Industry



Heavy Duty  
Transportation

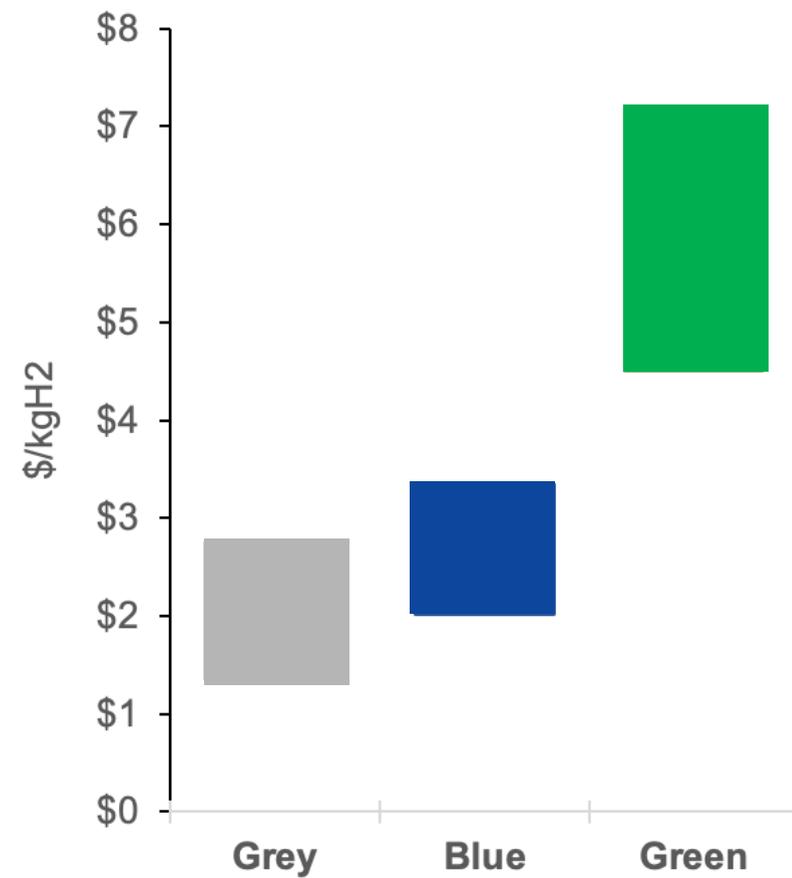


Iron and  
Steel

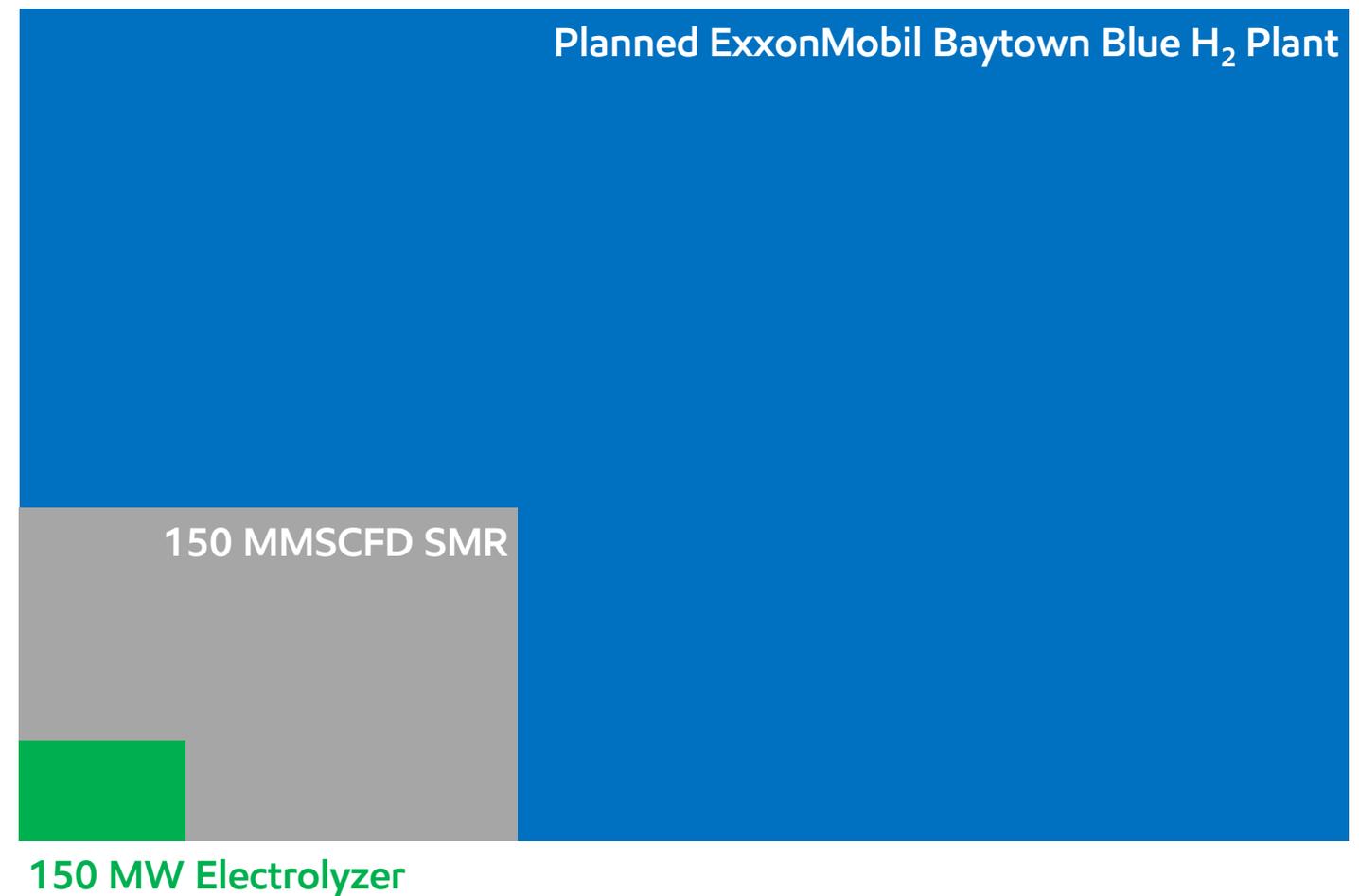


Power

# Blue hydrogen is available at scale today



Source: S&P Global Commodity Insights, ©2023 by S&P Global Inc  
Note: Lower range is USGC cost, upper range is EU cost; 10% WACC; Assumes no policy credits or taxes



Source: ExxonMobil illustration of large scale plant capacities for different production methods

# ExxonMobil Baytown Blue Hydrogen

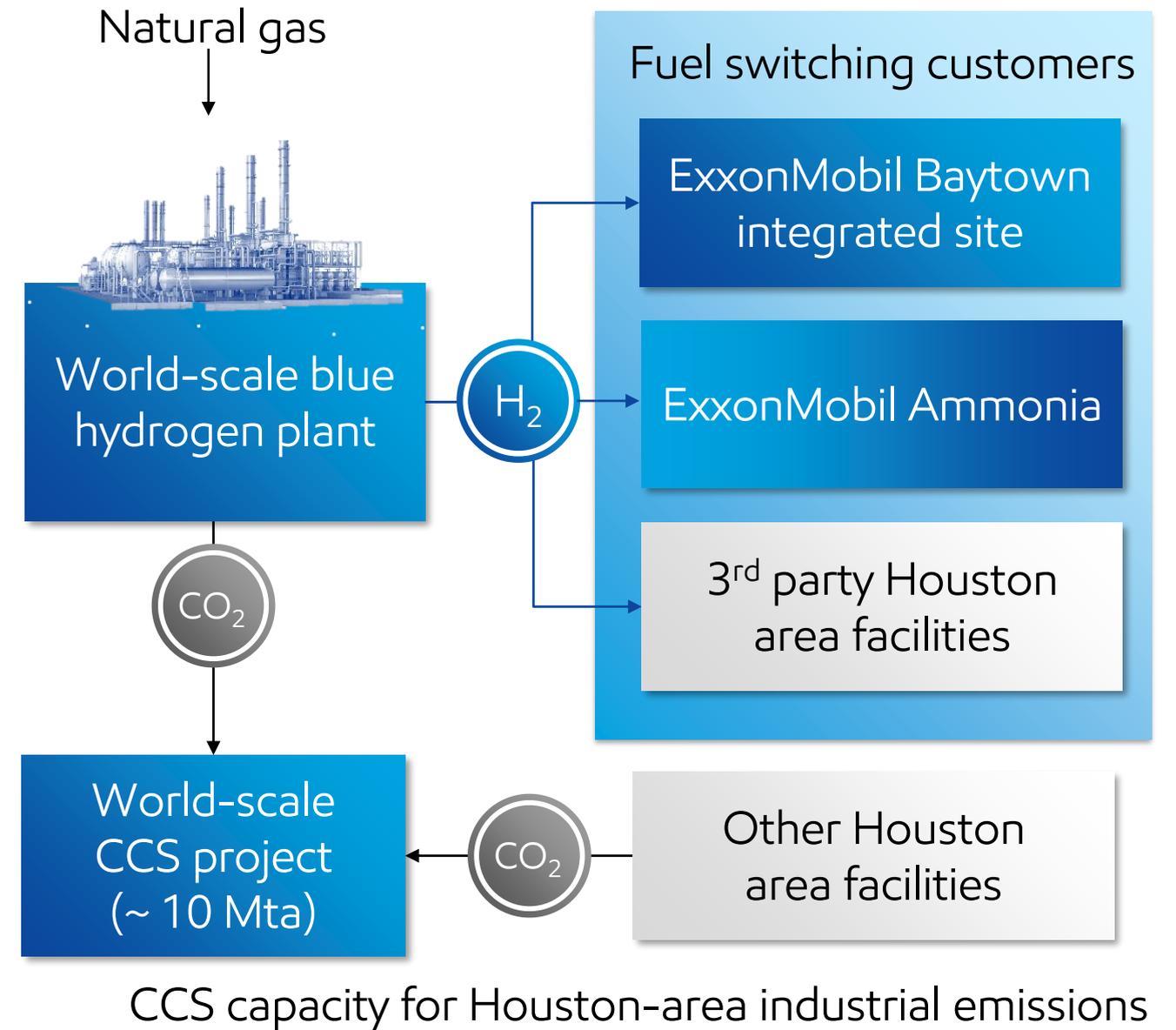
Provides emission-reduction opportunities and forms initial contribution to Houston CCS Hub

## Project Scope

- New blue hydrogen plant, 1 billion cubic feet per day
- Capability to capture over 98% of CO<sub>2</sub> scope 1 emissions

## Opportunities

- Reduce ExxonMobil Baytown site emissions by up to 30%
- Accessible low-cost natural gas
- Close proximity to quality underground storage
- Leverages existing capabilities



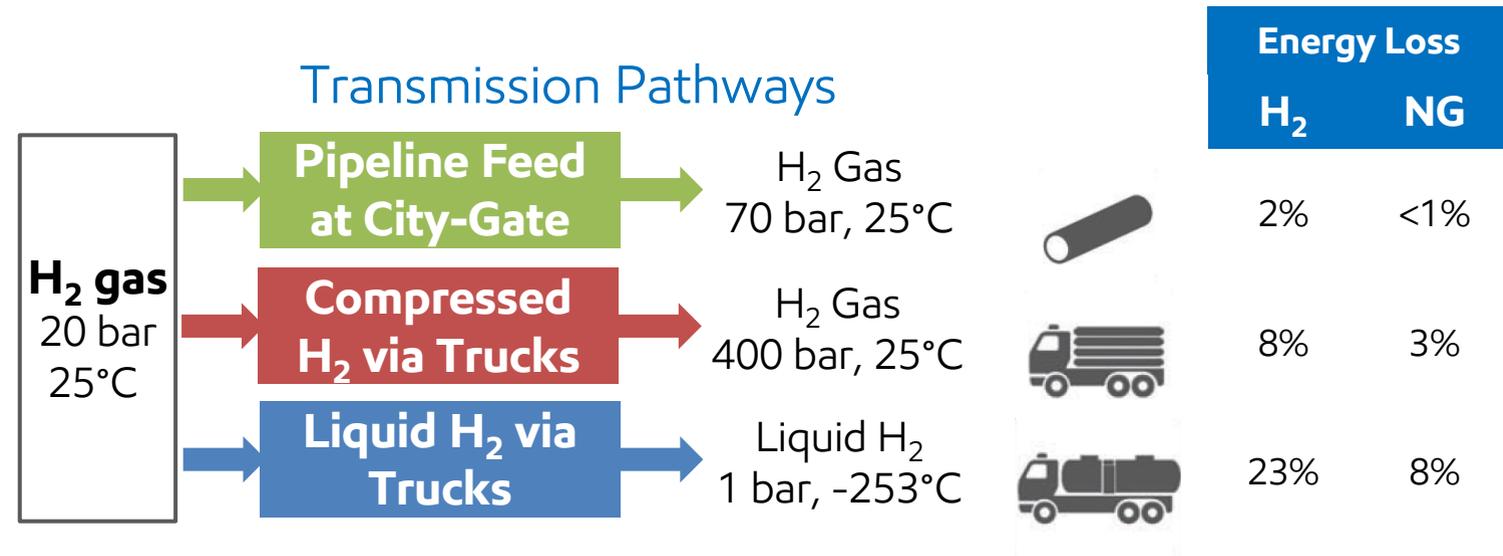
# Hydrogen Storage & Transport

## Observations

- Pipelines are preferred option
- On-road truck transport until sufficient H<sub>2</sub> demand growth
- Can repurpose existing NG network
- Different types of storage for different time scales

## Opportunities

- Increase efficiency of compression and liquefaction
- Ammonia
- Other liquid "carriers" and adsorbents



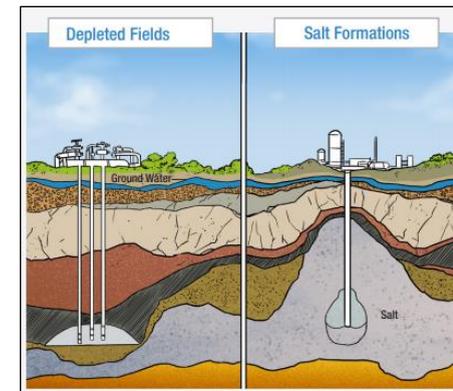
Station (day)    ▪ cH<sub>2</sub>  
                      ▪ LH<sub>2</sub>



Grid buffer (week)    ▪ cH<sub>2</sub>  
                              ▪ LH<sub>2</sub>



Geologic (seasonal)    ▪ cH<sub>2</sub>



# Industrial heat application – Burner technology

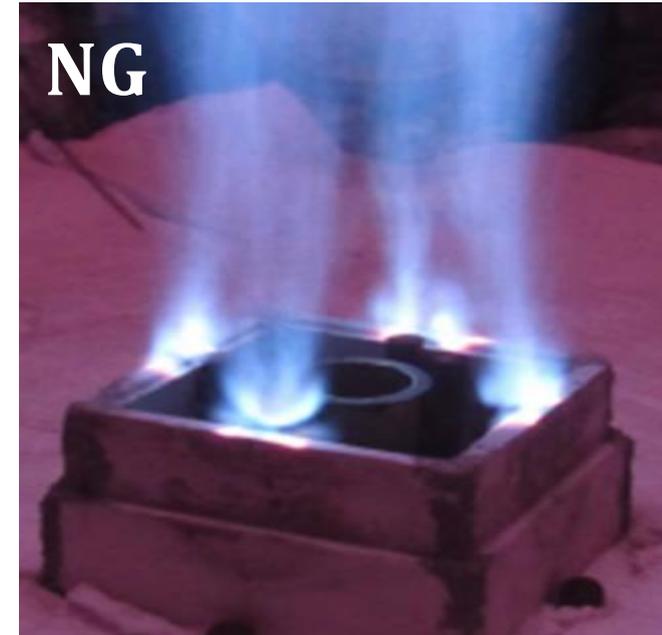
**Zeeco alliance** - A groundbreaking solution putting industry on the path to net zero

## Alliance objectives

- Significantly lower emissions for industrial manufacturers
- Ultra-low NO<sub>x</sub>, 100% hydrogen ready industrial burners

## Value Chain Opportunities

- Reduce emissions at manufacturing operations worldwide
- Enable to offer customers end-to-end solution
- Support growth / development of low-carbon H<sub>2</sub> market



# Collaboration critical to a successful innovation pipeline

— DISCOVERY —————> DEVELOPMENT —————> 1<sup>ST</sup> DEPLOYMENT —————> DEPLOYMENT AT SCALE



Integrating affordable and scalable technology solutions

The background of the slide is a deep blue color with numerous translucent, spherical water bubbles of varying sizes scattered throughout. The bubbles have highlights and shadows, giving them a three-dimensional appearance. The text 'Thank You!' is centered in the middle of the slide in a white, bold, sans-serif font.

**Thank You!**